

Minutes

BOARD MEMBERS PRESENT

Lori Penner
Jeff Yarrow
Richard Cott
Terri Parry
Carrie Lane

OTHER PERSONS PRESENT

Austin Gillard, CEO
Angela Kobel, CFO
Dr. John Kelley, CMO
Bryce Dolan, Marketing

CALL TO ORDER

Lori Penner called the board meeting to order at 7:58 p.m. The board welcomed Carrie Lane as a new board member appointed by the Clay County Commissioners.

BOARD MEETING MINUTES

Lori Penner asked if there were any corrections to the board minutes from March 2, 2026. Motion made by Richard Cott, seconded by Terri Parry, to approve the board minutes. Motion carried 4-0.

AGENDA REVIEW

Add: EFIS Repair

OLD BUSINESS

Nothing to add

ANGELA KOBEL, CFO

- a. Cash Receipts & Disbursements for December 2025
Angela Kobel presented the cash receipts and disbursements for December 2025.
- b. Financial Review for December 2025
Angela Kobel presented the financials for December 2025. After discussion, motion made Terri Parry, seconded by Carrie Lane, to approve the cash receipts and disbursements and financials as presented. Motion carried 4-0.

NEW BUSINESS

- a. CCMC Website
Bryce Dolan presented a quote for a new website designed by Eberle Studios. Austin Gillard and Bryce Dolan have talked with several website design companies and narrowed it down to Eberle Studios due to their capabilities, initial cost, and long-term cost to keep the website operational. Our current website was designed in-house 10 years ago and has served us well. The quote for all design, hosting, and maintenance is \$15,350. They will also come onsite to CCMC to take photos and videos for the website. After discussion, motion made Terri Parry, seconded by Jeff Yarrow, to approve the new website designed by Eberle Studios for \$15,350 as presented. Motion carried 4-0.
- b. CorroHealth
Angela Kobel presented information about CorroHealth. CorroHealth is an industry leader in chargemaster accuracy and compliance, price transparency, No Surprises Act, and Good Faith Estimates. Through this engagement, we will receive an annual line-by-line Chargemaster (CDM) review to correct any fields that may be inaccurate as well as missing revenue due to charge capture and pricing alignment. The CDM is a comprehensive database listing the description, billing codes, and prices for every billable service we offer to generate an accurate claim and stay within regulatory compliance. On-going, we will receive Market-based pricing for up to 10 of our peer market competitors, a revenue analysis of price changes, annual claim review, and a Denials Scorecard of

our top 10 payers giving us actionable and non-actionable denials. This has a cost of \$46,800 annually. After discussion, motion made Richard Cott, seconded by Jeff Yarrow, to approve the CorroHealth engagement of \$46,800 annually as presented. Motion carried 4-0.

c. Patient Portal

Austin Gillard presented a quote for a new patient portal from Oracle. This new portal will allow Clay County Medical Center to make telehealth visits easier for patients, move us towards patient self scheduling when we are ready for that, provide a better online payment experience, and allow patient portal health information to sync across multiple platforms. The portal will cost \$14,180 to build and implement. Once it is built, it will cost \$37,750 a year. We are currently paying \$10,128 a year for the portal. After discussion, motion made Carrie Lane, seconded by Terri Parry, to approve the new patient portal for \$14,180 to build and yearly fees of \$37,750 a year. Motion carried 4-0.

d. License Payment (RN, LPN, CNA, PT, OT, Speech, ect.)

Austin Gillard discussed the various licenses we pay for and do not pay for. After talking with our executive committee, we felt paying for all licensures made the most sense. In total, we are looking at around \$6,000 a year on average to pay for RN, LPN, CNA, PT, OT, Speech, Radiology, RT, etc. Team members will start being reimbursed as their licensure needs renewed. A procedure will be developed for this soon.

e. United Radiology

Starting on April 1, 2026, Statrad teleradiology will be covering diagnostic emergency radiology services starting at 6:00pm. The original service agreement had Statrad starting at 8:00pm. United Radiology is also looking to limit how many times they come onsite to Clay County Medical Center for fluoroscopic and interventional procedures. Justin Begnoche and Austin Gillard will continue to work with United Radiology for a win-win solution.

f. Front Lobby Piano

We have noticed the wonderful acoustics of the front lobby at Clay County Medical Center. Over the winter, several of the holiday choir groups mentioned a piano would be perfect for the space. Bryce Dolan and Gary Fredrickson reviewed and tested at piano at Mid-America Piano in Manhattan, KS. They currently have a 5'8" Baldwin model R grand that was built in the United States. There is a state-of-the-art QRS Pianomation IV player system on it with over 14,000 songs in their library. The cost of the piano is \$16,888.

g. Credentialing

The board reviewed the medical provider candidates approved by the medical staff for credentialing. These are as follows:

Active Staff

Eric Anderson, MD - Family Medicine - Reappointment

Courtesy Staff

Pamela Braxton-Davis, MD - Radiology - Reappointment

Susan Speaks, MD - Pathology - Reappointment

Jacob Wallace, MD - Radiology - Reappointment

Allied Health

Dusty Atterbury, PA - Emergency Medicine - Reappointment

Robin Shelton, APRN - Emergency Medicine - Initial Appointment

Motion made Richard Cott, seconded by Carrie Lane, to approve the medical provider candidates approved by the medical staff for credentialing. Motion carried 4-0.

h. EFIS Repair

When we were replacing the roof over cardiac rehab, the roofers noticed the EFIS was pulling away from the building on the east side of the building. We need to fix this and received a bid for \$20,035. After discussion, motion made Jeff Yarrow, seconded by Richard Cott, to approve EFIS repair bid for \$20,035. Motion carried 4-0.

AUSTIN GILLARD, CEO

a. National Doctors Day

Today is National Doctors Day! We are very thankful to each physician that provides care to our patients at Clay County Medical Center. 10 years ago, we did not employ physicians. Through strong relationships, we now have 18 physicians on our payroll.

b. Hospital Week

We are in the process of finalizing our activities for Hospital Week. Here is what we are thinking at the moment:

- May 11 Monday - Coffee Trailer (Seek First or Outpouring) and Tasty Pastry Donuts - Team members show badge for a free drink. *Coffee drinks and donuts delivered to RHC teams
 - May 12 Tuesday - Burrito Bowls and Taco Bar provided by Dietary - Free to team members. *Deliver food to RHC teams
 - May 13 Wednesday - Trustees and Austin grill hotdogs and burgers for team members. *Pay for RHC teams to bring in or pick up lunch
 - May 14 Thursday - Popcorn day with candy bar and various package flavored popcorn (cheddar, caramel, etc.). *Deliver popcorn to RHC teams
 - May 15 Friday - Simply Scoops Ice Cream - Team members show badge to receive a free dish of ice cream. *Deliver ice cream to RHC teams
- c. Wound Care Awards
 Congratulations to our wound care team! The Comprehensive Wound Center has been presented with two outstanding achievement awards from RestorixHealth. The first award, the Clinical Distinction Award, is presented to wound centers that demonstrate exceptional success by meeting or exceeding national healing benchmarks, including: Days to Heal: 32 median and Healing Percent: 92%. The second award is the Excellence in Patient Satisfaction Award, which is presented to wound centers that demonstrate exceptional success by meeting or exceeding a national patient satisfaction benchmark of 96%.
- d. KSDS Assistance Dog
 In late April, our facility dog will be here! The dog can be utilized throughout CCMC. It does have to be supervised at all times though. It is recommended that Kristin Pedigo handles it for a while as it gets adjusted. Then other designated team members may handle the dog. We will need to make sure the team knows the dogs commands, rules, and proper handling.
- e. Pain Management
 Scott Husted will be providing one more day a week of pain management services at CCMC starting in May 2026. Scott will be here on Monday and Thursday due to the growing demand for services. With this growth, the surgery department will no longer be an ideal location for these services. We would like to move his practice to the specialty clinic space and are in the process of gathering bids to lead line a room for the c-arm.
- f. Transformative Capital Investment Grant Program
 Austin Gillard submitted this 12-page grant on Friday, March 20th for a da Vinci 5 Single Console robotic-assisted surgical system. \$15 million is available in funding. Award announcements will be on April 17, 2026.
- g. Regional Partnership Grant Program
 Austin Gillard was working on a nursing home grant but found out last week the CEO of Meadowlark Hills is dealing with some health issues. At this time, we will need to find another partner to operate the nursing home. After making several phone calls, a few have interest, but no one is ready to commit. The grant is due Friday, April 3rd by 12:00pm. Austin will switch his focus to the da Vinci 5 Single Console robotic-assisted surgical system in partnership with Surgical Associates.
- h. Décor & Public Space Procedure
 The appearance of CCMC and its public areas plays a vital role in shaping the public's perception of the hospital. Patients, visitors, and community members form impressions based on the overall look, visual consistency, and professionalism of our environment. To ensure a welcoming and professional atmosphere, no items may be hung, displayed, affixed, or otherwise attached to walls, windows, doors, ceilings, desks, counters, or other surfaces in public areas without prior approval from the Marketing Department.
- i. Community Baby Shower
 We now have 29 moms and 17 confirmed vendors for the event! We are expecting around 75 to 85 total attendees. Thank you to everyone that has been helping with this!
- j. Open Practices
 With the help of our AI documentation system, we are able to spend more time with patients and less time on the computer. This has allowed a few of our medical providers to open their practices. In Clay Center, Dr. Lohrmeyer, Dr. Murphy, and Dr. Worthen are seeing new patients. In Linn, Dr. Worthen, Dr. Wurtz, Dr. Koerner, and Linda Bott are seeing new patients. In Riley, Dr. Anderson, Mindy Lovendahl, and Alya Houghton are seeing new patients. In Clyde, Dr. Lohrmeyer, Dr. Murphy, and Dr. Worthen are seeing new patients. In Glasco, Dr. Anderson and Austin Gydesen are seeing new patients.
- k. General Update

- Nursing - Austin Gillard and Jessica Badsky have been working with our nursing teams to listen, understand, build trust, and help further team engagement. We hired a full-time RN last week and today hired another full-time RN and PRN RN who is OB and ER trained. CNA interviews are taking place this week for day shift.
 - Lab Analyzer – Frannie Helms will be at the next board meeting to discuss a new lab analyzer. The current lab analyzer is now eight years old.
 - Vitalize Health Board Member – Austin Gillard has his first Vitalize Health ACO board meeting tomorrow night at 7:00pm.
 - CAH and RHC Quality – Our team was on a call over lunch today to learn more about the Evidence-Based Program, part of the Rural Health Transformation Plan. Critical Access Hospitals and Rural Health Clinics will receive fundings for additional reporting requirements.
 - Meadowlark Hospice – We currently have a high census and all of our available patient openings are full. We want every patient to receive safe, attentive, and high-quality care. We will admit when more space becomes available.
- I. Executive Session
- Motion made by Richard Cott, seconded by Terri Parry, for the board to enter executive session for a period of 10 minutes with Austin Gillard from 10:04 p.m. to 10:14 p.m. in order to discuss personnel matters of non-elected personnel, as permitted under K.S.A. 75-4319. No action was taken.

The meeting adjourned at 10:20 p.m.

Next Meeting: April 13 at 8:00 p.m.

Minutes recorded by Austin M. Gillard