

Minutes

BOARD MEMBERS PRESENT

Lori Penner
Jeff Yarrow
Richard Cott
Sandy Fox
Terri Parry

OTHER PERSONS PRESENT

Austin Gillard, CEO
Erin Kurtz, CFO

CALL TO ORDER

Lori Penner called the meeting to order at 8:05 p.m.

BOARD MEETING MINUTES

Lori Penner asked if there were any corrections to the board minutes from June 10, 2024. Motion made by Richard Cott, seconded by Terri Parry, to approve the board minutes. Motion carried 3-0.

AGENDA REVIEW

Add: Philips Pulsera C-Arm

OLD BUSINESS

Nothing to add

ERIN KURTZ, CFO

- a. Cash Receipts & Disbursements for May 2024
Erin Kurtz presented the Cash Receipts and Disbursements for May 2024.
- b. Financial Review for May 2024
Erin Kurtz presented the Financials for May 2024. After discussion, motion made by Sandy Fox, seconded by Terri Parry, to approve the Cash Receipts & Disbursements and Financials for May 2024 as presented. Motion carried 3-0.

NEW BUSINESS

- a. Discrete Micro Interface
Austin Gillard presented an interface quote from Oracle (Cerner) for a Discrete Micro interface in the amount of \$38,376 in one time fees and \$744.02 a month in ongoing fees. This is an unfunded mandate from CMS and is required for all hospitals by 2025. If not implemented, our CMS yearly penalty would be just over \$189,000 a year. Once this interface is active, it will allow our medical providers to access results directly through Cerner rather than reviewing a PDF uploaded image. This future capability will enable providers to view and analyze results within their lab spreadsheets, allow the medical providers to see trends, and make the data more functional and meaningful. After discussion, motion made by Terri Parry, seconded by Richard Cott, to approve the Discrete Micro interface in the amount of \$38,376 in one time fees and \$744.02 a month in ongoing as presented. Motion carried 3-0.
- b. Philips Pulsera C-Arm
Austin Gillard presented a quote for a used Philips Pulsera C-Arm in the amount of \$12,500. Our current Philips Pulsera C-Arm has been down since last Tuesday and we are not able to get parts anytime soon. The C-Arm is used by several medical specialists on a weekly basis. After discussion, motion made by Richard Cott, seconded by Terri Parry, to approve the Philips Pulsera C-Arm in the amount of \$12,500 as presented. Motion carried 3-0.

c. Credentialing

The board reviewed the credentialing files recommended by the Medical Staff for the following:

Courtesy

Kevin Bernd – Cardiology – Reappointment

Allied Health

Austin Gydesen, APRN – Family Nurse Practitioner – Reappointment

Lisa Koch, APRN – Emergency Medicine Nurse Practitioner – Initial Appointment

CRNA

Gregg Rickabaugh – Anesthesiology – Initial Appointment

After discussion, motion made by Sandy Fox, seconded by Richard Cott, to approve the credentialing files recommended by the Medical Staff as presented. Motion carried 3-0. Jeff Yarrow arrived at 8:35 p.m.

AUSTIN GILLARD, CEO

a. Balanced Scorecard

Austin Gillard reviewed our current scorecard for this year compared to prior years. Some highlights include an increase in operating and labor expense, decrease in accounts receivable, decrease in open positions, med/surg nurse staffing ratio at 1:2, increase in barcode scanning, HCAHPS, and clinic volumes.

b. 340B Update

Austin Gillard updated the board on the policies he and 10 other Kansas hospital CEO's have been working on with the help of the Kansas Hospital Association. Most of the work has revolved around the Senate Request for Information on the Sustain 340B Act at the federal government level. Our focus is allowing 340B entities, like Clay County Medical Center, to contract with any pharmacy our medical providers write prescriptions to. At the moment, we are only allowed to contract with one (1) pharmacy. Over the last few weeks, Kansas, Mississippi, and Maryland have passed law protecting 340B pricing for contract pharmacy arrangements. This is a big win for our hospitals. Pharmaceutical companies are now seeking a preliminary injunction against enforcement of these state laws.

c. Customer Experience Training

We will have four educational sessions over the next 10 months for all Clay County Medical Center team members. The topics are: Customer Experience on July 24, Effective Communication on October 22, Social Determinants of Health on January 8, and Rounding on April 10. Each session will last approximately 45 minutes and we are strongly encouraging all team members to attend. To facilitate participation, team members will be paid for their time and are not required to clock out. Additionally, they can bring a lunch to the meeting. As a token of appreciation, we are also giving each team member a free meal card at the end of the topic presentation.

d. Microsoft 365

We were able to qualify for Microsoft nonprofit pricing. In the past, hospitals have been excluded. We believe the Microsoft policy changed in June due to a partnership with Microsoft, Google, and the White House on efforts to provide discounted cybersecurity resources to assist to rural hospitals. Savings on products range from 50 percent to 75 percent.

e. Pulmonology Recruiting

We will be working with Dr. Short to recruit another Pulmonologist. We expect this search will take a year or more.

f. Pain Management Agreement

Scott Husted of Flint Hill Pain Management and Clay County Medical Center have a new agreement for pain management services. Scott Husted will just do pain management procedures at Clay County Medical Center and Pam Brabec will complete all pain management consults/visits at Clay Center Family Physicians.

g. Medicare Advantage

Negotiations are continuing with United Healthcare and Humana. We are asking for a reimbursement rate of 2% above Medicare payment rates. United Healthcare and Humana are only willing to pay 100% of the Medicare payment rate. We are asking for 102% due to sequestration that removes 2% from our Medicare payment. If we agree to a payment rate of 100%, we will actually only receive 98% of our cost to provide the healthcare service once you factor in the 2% sequestration. That would not be ideal or sustainable.

h. General Update

- Our Siemens E.Cam with dual detectors arrived last week. The engineering team did a great job remodeling the room along with the radiologist office.
- Our two new Canon ultrasounds arrived. Training will take place over the next 30 days.
- Construction will start in September 2024. We are still working through the logistics.
- Congratulations to this year's DAISY Awardees: Rose Bridges, RN and Sherry Wiese, RN
- Congratulations to this year's CARE Awardees: Allie Lohrmeyer, MD and Sara Finnegan, MLT

The meeting adjourned at 9:10 p.m.

Next Meeting: July 22 at 7:00 p.m.

Minutes recorded by Austin M. Gillard