

Minutes

BOARD MEMBERS PRESENT

Lori Penner
Jeff Yarrow
Richard Cott
Sandy Fox
Terri Parry

OTHER PERSONS PRESENT

Austin Gillard, CEO
Erin Kurtz, CFO
John Kelley, CMO
Julie Noah, Inpatient Services Director
Jessica Badsky, Outpatient Services Director
Janet Fisher, Quality and Risk Manager
Taylor Harris, Emergency Department Coordinator
Cindy Rush, HR Director

CALL TO ORDER

Lori Penner called the meeting to order at 7:00 p.m.

BOARD MEETING MINUTES

Lori Penner asked if there were any corrections to the board minutes from January 29, 2024. Motion made by Richard Cott, seconded by Sandy Fox, to approve the board minutes from January 29, 2024. Motion carried 4-0.

AGENDA REVIEW

Nothing to add

OLD BUSINESS

Nothing to add

NEW BUSINESS

a. Quality Presentation

Janet Fisher, Julie Noah, Jessica Badsky, and Taylor Harris presented a quality update to the board over various subjects. Taylor Harris discussed our Emergency Department Transfer Communication (EDTC) and why this form is so important. Our goal at Clay County Medical Center (CCMC) is 90 percent for the EDTC measures. Janet Fisher and Julie Noah reviewed our Medicare Beneficiary Quality Improvement Project (MBQIP) and explained this is a quality improvement activity under the Medicare Rural Hospital Flexibility (Flex) program. Jessica Badsky highlighted our wound care metrics and how CCMC wound heal rates have been 100 percent, which is superior to our peers. Julie Noah reviewed our Patient Family Advisory Council (PFAC), community members on our PFAC, guidelines of the PFAC, and a list of the PFAC current projects. Julie Noah presented our HCAHPS scores and improvement over the last year compared to 2022. Julie Noah also informed the board CCMC continues to be a five star CMS rated hospital.

AUSTIN GILLARD, CEO

a. Cerner - Concurrent Users

Austin Gillard discussed an email sent by Cerner to Clay County Medical Center regarding our concurrent users in the Cerner System. Over the last several years, as we have grown, we have been running over our 65 concurrent users. In 2023, we averaged 129 concurrent users. Cerner charges \$100 per month, per user. The estimated financial impact will be around \$77,000 a year. This will be an unbudgeted expense. Austin Gillard will continue to work with Cerner on an update price and agreement.

- b. PeriGen Fetal Monitoring System - Sunset on July 31, 2025
Our PeriGen PeriCALM software used for fetal surveillance will no longer be supported starting in August 2025. The replacement cost will be around \$164,000 for the first year. The annual support fees will be around \$38,000 a year, compared to the \$6,000 a year in support fees we pay currently. Austin Gillard will continue to work with PeriGen on an updated price and agreement.
- c. Mindy Lovendahl, FNP-C
Mindy Lovendahl, FNP-C will be joining Clay County Medical Center in June 2024. Mindy will have clinics in Clay Center and Riley. Mindy was an RN at Salina Regional from 2001 to 2012. She has been a Certified Family Nurse Practitioner with COMCARE since 2012. Mindy and her husband are from the Clay Center area and look forward to moving back.
- d. Prompt Pay Discount
Austin Gillard discussed the prompt pay discount that Clay County Medical Center offers. The discount has now become administratively time consuming and Cerner is not able to calculate the discount on patient statements or through online bill pay. This is resulting in patients being sent to The Midland Group due to incorrect payments received when patients calculate their own discounts. In 2022, we provide discounts on 2,858 encounters for a total cost of \$72,655. In 2023, we provided discounts on 2,799 encounters for a total cost of \$66,609. Since we now offer MD Save and price our hospital/clinic charges at the 50th percentile in Kansas, we need to review the appropriateness of the prompt pay discount moving forward. We could also move the employee discount to 30 percent from 20 percent to team members will not be affected.
- e. General Update
- We have been meeting with SPT Architecture to finalize the drawings. An engineering firm for civil, mechanical, electrical, and plumbing will be decided soon.
 - We are working on bids for the carpet replacement at Meadowlark Hospice.
 - We will be attending the Grow Clay County event on Saturday evening this week. CCMC/CCFP were nominated in several categories.
 - We have hired Bryce Dolan for our Marketing, Communications, and Foundation Director position. Bryce will start with CCMC in late February.
 - Austin Gillard will be meeting with the President of Salina Tech this week to continue our technical school discussions.
 - Hannah Gillespie, MD will be onsite this Friday to interview with our medical providers.
 - From 2017 to 2021, our average daily inpatient census was around 11. In 2022, our average daily inpatient census was seven. In 2023, our average daily inpatient census was six. Year to date, our average daily inpatient census has been four. We are working to right size our inpatient teams to adjust for our decreasing inpatient census.
 - Our new emergency room versa badge system is performing better than expected. We have averaged around 48 percent in Medicare Part-A standby reimbursement for ten plus years. In January 2024, the versa badge system calculated our Medicare Part-A standby reimbursement at 64 percent.
- f. Executive Session
Motion made by Sandy Fox, seconded by Richard Cott, for the board to enter executive session for a period of 10 minutes with Austin Gillard and Cindy Rush, from 8:12 p.m. to 8:22 p.m. in order to discuss negotiations with outside providers, which includes data relating to financial affairs or trade secrets of corporations, partnerships, trusts, and individual proprietorships, as permitted under K.S.A. 75-4319(5). No action was taken during the session.

The meeting adjourned at 8:22 p.m.

Upcoming board meeting: February 26, 2024 at 2:30 p.m.

Minutes recorded by Austin M. Gillard