

Minutes

BOARD MEMBERS PRESENT

Lori Penner
Jeff Yarrow
Richard Cott
Sandy Fox
Terri Parry

OTHER PERSONS PRESENT

Austin Gillard, CEO
Erin Kurtz, CFO

CALL TO ORDER

Lori Penner called the meeting to order at 8:02 p.m.

BOARD MEETING MINUTES

Lori Penner asked if there were any corrections to the board minutes from February 28, 2023. One correction was noted. Motion made by Richard Cott, seconded by Jeff Yarrow, to approve the board minutes from the February 28, 2023 board meeting with corrections. Motion carried 4-0.

AGENDA REVIEW

Nothing to add

OLD BUSINESS

Nothing to add

ERIN KURTZ, CFO

- a. Cash Receipts & Disbursements for February 2023
Erin Kurtz presented the Cash Receipts and Disbursements for February 2023.
- b. Financial Review for February 2023
Erin Kurtz presented the Financials for February 2023. After discussion, motion made by Sandy Fox, seconded by Terri Parry, to approve the Cash Receipts & Disbursements and Financials for February 2023 as presented. Motion carried 4-0.
- c. Financial KPIs (key performance indicators)
Erin Kurtz presented our financial KPIs (key performance indicators). Over the last six months, coding, billing, and our accounts receivable have decreased. Average daily revenue has increased due to adding more medical providers and growing most all service lines.

NEW BUSINESS

- a. daVinci Surgical Systems
Our team met with the daVinci surgical representative two weeks ago. A quote was received, but it is very high compared to our peers with a daVinci robot. At the moment, this system will cost around \$50,000 a month, not including supplies.
- b. General Surgery – 12 Month Review
It has been 12 months since we partnered with Manhattan Surgical Associates. Over the last 12 months, we saw 669 patients, performed 354 surgical procedures, and performed 52 clinic procedures.
- c. Crosswalk - West Parking Lot
A crosswalk will be installed for the west parking lot in the next 60 days.
- d. Emergency Room Exterior
The first draft of an updated emergency room exterior was reviewed. Austin will continue to meet with SPT Architecture for design edits.

e. Wellness Center Parking Lot

The first draft of an updated wellness center parking lot was reviewed. Austin will continue to meet with SPT Architecture for design edits.

AUSTIN GILLARD, CEO

a. K-State Athletics

We have partnered with K-State Athletics to grow our MD Save volume. This partnership also includes 6 football season tickets, 6 VIP football pregame hospitality passes, 1 parking pass; 6 men's basketball season tickets and 1 parking pass; 4 women's basketball season tickets and 1 parking pass; and 4 baseball season tickets. Tickets will be given to our team members to enjoy with their loved ones. More details to come on how to submit for tickets this summer.

b. Nick Shiew – Third Year Medical Student

Nick Shiew is a third year medical student who spent two weeks with CCMC. He is from Jetmore and his wife is from Salina. They have two young children. We presented a written offer of employment to Nick Shiew last week for his review. We are planning for future retirements in four to five years.

c. Update - Neurology Nurse Practitioner

Amanda Lamb, APRN started with us last week. She had nine patients scheduled. Manhattan Neurology is happy with the start of her clinic at CCMC.

d. Aesthetic Medicine Program

We are still working through the details and pricing of this new service line.

e. General Update

- Diamond Roofing will start on the radiology, east hall, and north hall roof this week.
- We are working on an updated PTO and ESL policy. All team members will receive more PTO hours each year, based hours worked and years of service. This is needed to keep our benefits competitive.
- Our physician team members have received additional days of PTO per their new employment agreements.
- Our last agency nurse will depart CCMC this week.
- The agreement with R1 for billing services will end May 31, 2023.
- Dr. Michelle Flemmings, Director & Physician Clinical Strategist for Cerner CommunityWorks will be onsite April 6, 2023 to meet with Dr. Kelley.
- Our medical providers are currently reviewing our strategic plan for input.
- Our 340B program continues to erode due to pharmaceutical company 340B rule changes.
- The daycare home has all new childproof outlets, a new fence will be installed this week, and the heating/air conditioning units have been replaced. Daycare spots are slowly filling up.

The meeting adjourned at 9:50 p.m.

Upcoming board meeting: April 10, 2023 and April 24, 2023 at 8:00 p.m.

Minutes recorded by Austin M. Gillard